

Partnerships Manager

Westmead Medical Research Foundation (WMRF) believes everyone who is sick deserves access to the best possible treatment and care. WMRF helps make this possible by raising funds to buy state-of-the-art medical equipment, and support important new research and patient services for two world-class organisations - Westmead Millennium Institute for Medical Research and Westmead Hospital.

Reporting to the Executive Director, and as a key member of a highly competent team, you will implement strategies for sustainable growth in fundraising through corporate partnerships, philanthropic trusts and foundations. You will achieve new milestones by proactively identifying and securing new business opportunities, leveraging current support and co-ordinating an ongoing pipeline of grant applications.

Your ability to influence and engage people towards a rewarding philanthropic path is vital to success, along with strong database, research, writing and communication skills.

If you are an engaging leader with an understanding of professional fundraising and passion to play a very important role in the ongoing success and growth of WMRF, please send your application to cv@dakinmayers.com.au. Alternatively call Michelle Varcoe or Philip Mayers for a confidential discussion.



**Career opportunity
with impact &
purpose**

**Strong team
culture**

**Competitive package
& benefits**

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