

PARTNERSHIPS MANAGER



WESTMEAD
MEDICAL RESEARCH
FOUNDATION
Excellence is a powerful cure

- **Career opportunity with impact & purpose**
- **Corporate fundraiser with drive & passion**
- **Competitive package & benefits**

Westmead Medical Research Foundation (WMRF) believes everyone who is sick deserves access to the best possible treatment and care. WMRF helps make this possible by raising funds to buy state-of-the-art medical equipment, and support important new research and patient services for two world-class organisations - Westmead Millennium Institute for Medical Research and Westmead Hospital.

Reporting to the Executive Director, and as a key member of a highly competent team, you will implement strategies for sustainable growth in fundraising through corporate partnerships. You will achieve new milestones by proactively identifying and securing new business opportunities, leveraging current support and coordinating acquisition and retention activities.

Your confident attitude, strong relationship management skills and ability to influence and engage people towards a successful fundraising outcome with a clear focus on delivering value to both internal and external stakeholders.

If you are a passionate corporate fundraiser and want to be appreciated for all your hard work with a desire to play a very important role in the ongoing success and growth of WMRF within greater Western Sydney, please send your application to cv@dakinmayers.com.au. Alternatively call Michelle Varcoe or Philip Mayers for a confidential discussion.



HUMAN RESOURCES CONSULTANTS