

# SENIOR

## DEVELOPMENT MANAGER

- Newly created leadership role
- Build high performing Bequest & Trust programs

This is an exciting opportunity to lead the Foundation of one of Australia's largest metropolitan public health services. With a newly created vision of 'great care, everywhere every time' and an accompanying mission statement of 'together we care, learn, discover and innovate', Eastern Health is poised to embark on a new era of excellence.

In support of this vital work, a suitably experienced professional is sought to provide the strategic direction to manage and grow income from bequestors and philanthropic trusts & foundations.

As Senior Development Manager you will plan and implement an integrated approach to attracting new bequest prospects; building diverse internal relationships; engendering understanding and gaining endorsement; along with developing and maintaining sound policies & procedures .

A skilled writer with a track record of success securing philanthropic funding body support – adept in managing all stages of trust and foundation applications - you will build strong relationships with key Trust stakeholders; simultaneously planning and implementing a successful stewardship program.

This exciting and unique role is suited to an energetic, self-motivated, resourceful person, with exemplary communication skills and the ability to build enduring relationships. Working with a dedicated team of professionals, this role provides a rewarding opportunity, building high performing bequest and trust programs from the ground up and further establishing your mark in the sector.

This award winning organisation covers 2816 square kilometres, the largest geographical area of any metropolitan health service in Victoria, and comprises 7 hospitals, 3 emergency departments, over 1500 beds and more than 9000 employees.

**If you have the acumen and passion to drive new levels of success in support of this iconic organisation please send your application to [cv@dakinmayers.com.au](mailto:cv@dakinmayers.com.au) Alternatively contact Rick Mayers for a confidential discussion on 03 9629 6999.**

**Applications close 12 October 2018.**



HUMAN RESOURCES CONSULTANTS