

PHILANTHROPY & MAJOR GIFTS

- **Newly created role with national impact**
- **Leading health foundation**
- **Develop & implement strategy**

This is a superb opportunity to take a key Philanthropy role with one of Australia's leaders in healthcare and research, striving to improve the quality of life of over 2.5 million people living with this chronic health condition. Established over 50 years ago, it is one of the country's largest and most respected organisations of its type with offices and staff across the country.

Reporting to the Head of Income Development, this national role has been created to take advantage of the organisation's strategic growth and achievements. Working closely with the wider Income Development team, you will be responsible for strategic development and implementation of the major gifts program from HNW donors and bequestors, as well as growing income from philanthropic trusts and foundations.

A true understanding of the donor journey and experience in managing a major gifts strategy is essential, along with sound donor research skills. Your ability to develop relationships and engage high-level donors towards a rewarding philanthropic path is vital to success.

If you are an engaging and proactive professional fundraiser with a passion to make a difference to population health in this area of growing concern please send your application to cv@dakinmayers.com.au or call Philip Mayers / Rick Mayers on 03 9629 6999. The position can also be based in Sydney.



HUMAN RESOURCES CONSULTANTS